

## **Hiroataka Imada**

Postdoctoral Researcher at Kochi University of Technology  
Curriculum Vitae

2-22, Eikokuji-cho, Kochi  
Kochi, Japan.

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### **EDUCATION**

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PhD in Psychology (officially awarded in November 2022)

Thesis accepted with minor correction

University of Kent, Canterbury, UK.

Supervisors: Tim Hopthrow, Dominic Abrams, and Jim A. C. Everett

MSc by Research in Psychology (2018 – 2019)

Thesis accepted with no correction.

University of Kent, Canterbury, UK.

Supervisors: Tim Hopthrow and Dominic Abrams

BA in Psychology (2015 – 2018)

GPA: 3.74

Sophia University, Tokyo, Japan.

Supervisor: Masataka Higuchi

Studying abroad (2016 – 2017)

GPA: 3.88

College of the Holy Cross, MA, USA.

### **EMPLOYMENT**

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2022 – Postdoctoral Researcher at Kochi University of Technology

2022 – 2022 Research Assistant to Dr. Martha Newson

2019 – 2022 Associate Lecturer at University of Kent

### **HONORS and GRANTS**

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2022 Young Researcher Award by Disaster Prevention Association (\$3000)

2021 Emerald Literati Awards for Outstanding Reviewer

2021 University of Kent COVID Mitigation Fund (£300)

- 2019 School of Psychology Research Scholarship (Graduate Teaching Assistantship)  
2018 Sophia University Benefactors' Scholarship (\$400)  
2017 Sophia University Student Award: Academic Excellence Award (\$700)  
2017 College of the Holy Cross Ignite Fund: Research Experience Grant (\$500)  
2017 Dean's List, College of the Holy Cross  
2016 Dean's List, College of the Holy Cross

## PUBLICATIONS

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### Peer-Reviewed Journal Articles

- Delios, A., Clemente, E., Wu, T., Tan, H., Wang, Y., Gordon, M., Viganola, D., Chen, Z., Dreber, A., Johannesson, M., Pfeiffer, T., Generalizability Tests Forecasting Collaboration, & Uhlmann, E.L. (in press). Examining the context sensitivity of research findings from archival data. *Proceedings of the National Academy of Sciences*. [Member of forecasting collaboration]
- Imada, H., Lalot, F., & \*Abrams, D (in press). Does COVID-19 Threat Relate to Intergroup Attitudes? A Test in the UK. *Evolutionary Behavioral Sciences*.
- \*Imada, H., Rullo, M., Hothrow, T., Van de Vyver, J., & Zagefka, H. (2022). Gossip about in-group and out-group norm deviations. *Comprehensive Results in Social Psychology*, 0(0), 1–21. <https://doi.org/10.1080/23743603.2022.2090327>
- \*Rumble, A. C., Willcox, K., Imada, H., & Yansen, D. (2022). Beyond Reciprocity: Forgiveness, Generosity, and Punishment in Continuing Dyadic Interactions. *Journal of Theoretical Social Psychology*, 2022, e7259257. <https://doi.org/10.1155/2022/7259257>
- †Imada, H., †Fei Chan, W., †Ki Ng, Y., †Hing Man, L., †Sze Wong, M., Ley Cheng, B., \*Feldman, G., Kong, H., & Kong SAR, H. (2022). Rewarding More Is Better for Soliciting Help, Yet More So for Cash Than for Goods: Revisiting and Reframing the Tale of Two Markets With Replications and Extensions of Heyman and Ariely (2004). *Collabra: Psychology*, 8(1), 2022. <https://doi.org/10.1525/COLLABRA.32572> [† joint first authorship]
- Imada, H., & \*Mifune, N. (2021). Pathogen Threat and In-group Cooperation. *Frontiers in Psychology*, 12, 678188. <https://doi.org/10.3389/fpsyg.2021.678188>
- \*Imada, H., Codd, D., & Liu, D. (2021). Intergroup Discrimination in Cooperation Among Moral and Non-Moral Groups. *Letters on Evolutionary Behavioral Science*, 12(1), 28–33. <https://doi.org/10.5178/LEBS.2021.86>

- \*Abrams, D., Lalot, F., Hothrow, T., Templeton, A., Steeden, B., Özkeçeci, H., Imada, H., Warbis, S., Sandiford, D., Meleady, R., Fell, E., Abrams, Z., Abrams, A., Ngan, X. Q., Celina, S., Tanyeri, A., Gammon, M., Abrams, B., Fischer, L., ... Peckham, S. (2021). Cleaning up our acts: Psychological interventions to reduce engine idling and improve air quality. *Journal of Environmental Psychology*, 74, 101587. <https://doi.org/10.1016/j.jenvp.2021.101587>
- \*Tierney, W., Hardy, J., Ebersole, C. R., Viganola, D., Clemente, E. G., Gordon, M., Hoogeveen, S., Haaf, J., Dreber, A., Johannesson, M., Pfeiffer, T., Huang, J. L., Vaughn, L. A., DeMarree, K., Igou, E. R., Chapman, H., Gantman, A., Vanaman, M., Wylie, J., ... Uhlmann, E. L. (2021). A creative destruction approach to replication: Implicit work and sex morality across cultures. *Journal of Experimental Social Psychology*, 93, 104060. <https://doi.org/10.1016/j.jesp.2020.104060> [Member of forecasting collaboration]
- \*Eriksson, K., Strimling, P., Gelfand, M., Wu, J., Abernathy, J., Akotia, C. S., Aldashev, A., Andersson, P. A., Andrighetto, G., Anum, A., Arian, G., Aycan, Z., Bagherian, F., Barrera, D., Basnight-Brown, D., Batkeyev, B., Belaus, A., Berezina, E., Björnstjerna, M., ... Imada, H., ... Van Lange, P. A. M. (2021). Perceptions of the appropriate response to norm violation in 57 societies. *Nature Communications*, 12(1), 1481. <https://doi.org/10.1038/s41467-021-21602-9>
- \*Imada, H., Hothrow, T., & Abrams, D. (2021). The Role of Positive and Negative Gossip in Promoting Prosocial Behavior. *Evolutionary Behavioral Sciences*, 15(3), 285–291. <https://doi.org/10.1037/EBS0000218>
- \*Imada, H. (2020). Preference for Anonymous Giving. *Letters on Evolutionary Behavioral Science*, 11(1), 22–26. <https://doi.org/10.5178/LEBS.2020.76>

## **Book Chapters**

- Imada, H., Hothrow, T., & Abrams, D. (2021). Alcohol consumption and group decision making. In D. Frings and I. P. Albery (Ed.). *The Handbook of Alcohol Use and Abuse: Understanding from Synapse to Society*. Elsevier Academic Press. <https://doi.org/10.1016/B978-0-12-816720-5.00009-8>

## **Technical Reports**

- Abrams, D., Hothrow, T., Imada, H., Ozkececi, H., Lalot, F., & Templeton, A. (2019). Can Car Engine Idling Be Reduced Using Persuasive Messages? Canterbury Air and Noise Experiment 2018-19. Project report. University of Kent. doi:10.22024/unikent/01.02.74587.

## **Preprints (non-peer-reviewed manuscripts)**

Imada, H., & Mifune, N. (2020) Null results for the effect of the behavioral immune system on intergroup cooperation. PsyArXiv. 10.31234/osf.io/7gs3w.

### **Manuscripts under Review / Revision**

Imada, H., Romano, A., & Mifune, N. When is Reputation-based Cooperation Bounded by Group Membership? The Reputation Management Account. [Stage 1 RR / revise and resubmit]

Andrighetto, G., Szekely, A., Guido, A., Gelfand, M., Abernathy, J., Arkan, G., Aycan, Z., Bankar, S., Blumen, S., ... Imada, H., ... Eriksson, K. Norm Change and Disease Across the Globe. [under review]

Imada, H., Hopthrow, T., & H. Zibell. Does Power Influence Reputational Concern? Episodic and Semantic Priming Cannot Answer the Question. [under review after revision]

Imada, H., Hopthrow, T., Abrams, D., Willcox, K., Yansen, D., & Rumble, A., Intergroup Cooperation under Crossed Categorization. [Major Revision]

Imada, H., Yamamoto, A., & Tsudaka, G. The Trivialization Effect in Apology. [under review after revision]

### **Manuscripts in Preparation**

Imada, H., Hopthrow, T., Abrams, D., & Everett, J. A. C. Power as a Reputational Cue: the Reputational Account of the Relationship between Power and Cooperation.

Imada, H., Horsham, Z., & Hopthrow, T. The Role of Social Value Orientation and Incentive Structure in the Trust Games.

Andersson, P. A., Vartanova, I., Vastfjall, D., Tinghog, G., Wu, J., Akoita, C. S., Aldashev, A., ... Imada, H., ... Eriksson, K. Social Sanctions are Judged as More Appropriate by those who Feel Anger and Disgust, Especially in High Individual Autonomy Societies.

Imada, H. & Yamamoto-Wilson, A. Group Reputation and Prosocial Behavior: Review and Future Directions.

Imada, H., Tsudaka, G., Mifune, N., Mizuno, K., Schug, J., & K. Kusano. Intergroup Cooperation among Japanese and Americans.

### **Blog Posts**

Imada, Hirotaka. "On publishing a registered report." June, 2022.  
<https://note.com/hirompet/n/n3d23e1e7ac6e> (in Japanese)

Imada, Hirotaka. "How much and what to pay to get desired help?" *Psychology Today*, February, 2022, <https://www.psychologytoday.com/gb/blog/psychologys-credibility-revolution/202202/what-and-how-much-offer-solicit-desired-help>

Imada, Hirotaka. "Things that I Learned from Replication (III): Conducting Replication is Hard, and Publishing Replication is Harder." October, 2021,  
<https://note.com/hirompet/n/n612ce6b71ef0> (in Japanese)

Imada, Hirotaka. "Things that I Learned from Replication (II): How-tos." October, 2021,  
<https://note.com/hirompet/n/na4c31d8aeb5e> (in Japanese)

Imada, Hirotaka. "Things that I Learned from Replication (I)." October, 2021,  
<https://note.com/hirompet/n/na681ab5ebea9> (in Japanese)

## PRESENTATIONS

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### Talks

Imada, H., T. Hothrow, & D. Abrams (September, 2022). The examination of the influence of a sense of power on reputational concern: preregistered power priming experiments. Full oral talk accepted at the 63th The Japanese Society of Social Psychology Annual Conference

Imada, H., T. Hothrow, & D. Abrams (July, 2022). Intragroup discrimination in cooperation under a power hierarchy. Full oral talk accepted at the 19th International Conference of Social Dilemmas.

Imada, H. (October, 2021). Intragroup Cooperation under a Power Hierarchy. A blitz talk delivered at the Cooperation Colloquia  
([https://www.youtube.com/watch?v=xKfVuBnvxBI&list=PLaobP2p\\_7O-a95jheA8wd4EuNpp3wdsKQ](https://www.youtube.com/watch?v=xKfVuBnvxBI&list=PLaobP2p_7O-a95jheA8wd4EuNpp3wdsKQ)).

### Poster Presentations

Takano, R., & Imada, H. (February, 2022). Awe, superordinate identity, and intergroup bias. The 23rd Annual Meeting of Society for Personality and Social Psychology.

Imada, H., Hothrow, T., & Abrams, D. (August, 2021). Reputation-based intragroup discrimination in prosocial behavior. Poster presented at British Psychological Society Social Section Annual Conference 2021.

Imada, H., Hothrow, T., & Abrams, D. (July, 2021). Reputation-based intragroup discrimination in prosocial behavior. Poster presented at the 14th Biennial Conference of the Asian Association of Social Psychology.

Imada, H., Hothrow, T., & Abrams, D. (July, 2020: canceled due to COVID19). Reputation-based intragroup discrimination in prosocial behavior. Poster accepted at 19th General Meeting of the European Association of Social Psychology.

Imada, H., & Higuchi, M. (February, 2018). The influence of the arousal of reputational concerns on the conformity to injunctive norms concerning prosocial behavior. Poster presented at Presentation of undergraduate dissertations at the Department of Psychology at Sophia University.

Imada, H. (September, 2017). The role of in-group identity in parochial prosocial behavior. Poster presented at British Psychological Society Social Section Annual Conference 2017, Leicester, UK.

Imada, H. (May, 2017). Reducing intergroup discrimination in altruistic behavior: extending in-group favoritism to out-group members. Poster presented at 24th Annual Conference for Advanced Research in Psychology at College of the Holy Cross, Worcester, MA, USA.

## **ADDITIONAL TRAINING AND EXPERIENCES**

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24/7/2022 – 6/8/2022 European Association of Social Psychology Summer School 2022, at University of Wroclaw SWPS University, Poland (accepted to participate)

4/7/2022 - 7/7/2022 The Computational Summer School on Modeling Social and Collective Behavior (COSMOS), at University of Konstanz, Germany

29/5/2022 – 10/6/2022 Toulouse Summer School in Quantitative Social Science, The Evolution of Human Sociality, at University of Toulouse, France

Associate Fellowship Awarded (PR233455) in recognition of attainment against the UK Professional Standards Framework for teaching and learning support in higher education

Professional English-Japanese Translation for Social Science Research

## **TEACHING EXPERIENCE**

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2021-2022: University of Kent

PSYC8010 Statistics and Methodology  
PSYC8570 Organizational Psychology MSc Statistics and Methods  
PSYC6050/6060 Biological and Cognitive Psychology  
PSYC8440 Groups, Teams, and Organizations  
Open and Reproducible Statistics with R (a 4-day workshop offered for postgraduate students and faculty members)

2020-2021: University of Kent

SP801 Statistics and Methodology  
SP857 Organizational Psychology MSc Statistics and Methods  
SP 605/606 Biological and Cognitive Psychology

2019-2020: University of Kent

SP605/606 Biological and Cognitive Psychology

2017-2018: Sophia University

PSS105 Seminar in Psychology

## **REVIEWING EXPERIENCES**

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Journal of Interpersonal Relations, Intergroup Relations, and Identity  
International Journal of Organization Theory and Behavior  
Journal of Applied Social Psychology

## **ASSOCIATION / SOCIETY Memberships**

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The Japanese Society of Social Psychology  
European Association of Social Psychology

## **UNIVERSITY, SOCIETY, AND COMMUNITY SERVICE EXPERIENCES**

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2021 – 2022	Lab Manager, Group Lab, at University of Kent (PI: Dominic Abrams)
2020 – 2021	University of Kent Buddy Scheme, Volunteer Buddy
2019 – 2020	Student representative of MSc by Research at University of Kent
2018	Volunteered at Tokyo Rainbow Pride 2018
2016 – 2017	Worked at Digital Transgender Archive
2016	Volunteered at the 31st International Congress of Psychology
2016	Volunteered at Tokyo Rainbow Pride 2016
2015 – 2016	Student President of Boy Scouts of Meguro
2014	Received Juveniles Community Service Award from Meguro City, Tokyo

September 2022

2012 – 2015    Equipment Manager of the Boy Scouts of Meguro, Tokyo  
2012 – 2018    Boy Scouts of Meguro, Tokyo